

## Customer Information – Winter Surcharge

Dear Customer

We would like to inform you about the implementation of the Winter Surcharge for the upcoming season 2011/2012.

The approaching winter will result in significant extra cost related to serving the port of St. Petersburg due to harsh weather, convoy restrictions, ice conditions etc.

Team Lines will therefore - as in previous years - need to impose a Winter Surcharge for all containers, full and empty, moving to and from the Port of St. Petersburg.

This charge will be effective from 1<sup>st</sup> of December 2011 and until further notice.

The surcharge is fixed as follows:

**EUR 75 / TEU**

Where a contractual need exists for our clients to give their customers 30 days' notice prior to introducing new surcharges, we hereby give this notice.

In consideration of the weather conditions during the last winter seasons we will closely monitor the port situation in the Baltic area. We reserve the right to impose Winter Surcharges also for other ports within this region.

We are striving to offer a reliable service and therefore hoping for your understanding in this matter and for your continued support.

In case of further questions please do not hesitate to contact your local Team Lines Office.

---

**TEAM LINES Deutschland GmbH & Co. KG**

Caffamacherreihe 5 Phone +49 (0)40 37602-0  
20355 Hamburg Fax +49 (0)40 37602-192  
P.O.Box 11 33 43 E-mail info@teamlines.de  
20433 Hamburg www.teamlines.de  
Germany

**Bank Accounts**  
Nordea Bank (BLZ 51430300) 6377930001  
IBAN DE72514303006377930001  
SWIFT-Code NDEADEF  
VAT Reg. DE249364968

Sitz der Gesellschaft: Hamburg · Handelsregister Hamburg  
HRA 104526 · Persönlich haftende Gesellschaft:  
Verwaltung TEAM LINES Deutschland GmbH  
Handelsregister Hamburg · HRB 96549  
Geschäftsführer: Søren S. Pedersen