

Customer Information – Post-Strike Surcharge for Finland Traffics

You have been posted about the tremendous financial impacts of the strike within a separate customer information dated 17. March 2010. Idling vessels during the strike period as well as poorly utilized southbound vessels in the first weeks after the strike lead to a significantly higher cost base as expected.

To at least partly compensate the additional costs which have been arising out of the strike situation, we see ourselves forced to introduce a post-strike surcharge of:

**EUR 72 / TEU for all northbound containers
to all Finnish ports
starting as from the first Finland departure after the strike in calendar week 12**

We will apply this surcharge for an interim period of 3 weeks from the first sailing and will monitor the situation very attentively to keep you posted about further developments in due time.

We hope for your kind understanding in taking this step enabling us to safeguard a reliable and customer-oriented post-strike Finland service setup.

For further questions please do not hesitate to contact your respective local contacts.

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